



Webinar Day 2: Overview of Vendor Registration

June 3, 2104





Goals for Today



Review vendor readiness steps...

- Familiarize you with the vendor registration process
 - ✓ Steps in the process
 - ✓ Information vendors will be asked for
- Familiarize you with Commodity Codes and how they will work in COMMBUYS
- Show you how to look up registered vendors on COMMBUYS
- Review the toolkit OSD has put together to help you work with your Departmental contract vendors





Readiness Defined



Readiness for Vendors

- ✓ Today!!! REGISTRATION- Departmental contract vendors are registered in COMMBUYS. [Vendor]
- ✓ Tomorrow!! CONTRACTS- Departmental contracts are active Master Blanket Purchase Orders in COMMBUYS. [Agency with Vendor]
- ✓ Thursday! CATALOG- A catalog is associated with each Departmental contract or vendor. [Agency]



COMMBUYS Terminology



COMM-Pass Term	COMMBUYS Term
Solicitations (all types)	Bid
Responses (all types)	Quote
Contracts (SWC & Departmental)	Blanket Purchase Order
	Open Market Purchase Orders
My Desktop	The Control Center



Vendor Registration Process Checklist



If the vendor has the following information on hand the registration process will be much easier.

- ✓ Tax ID
- ✓ Business Legal name, address, contact information
- ✓ Registering in the Small Business Purchasing Program
 (See questions on Mass.gov/sbpp)



Vendor Registration Process Checklist



Category/ Program related questions:

- ✓ DUNS number (if applicable)
- ✓ MA Certified Minority Owned Business
- ✓ Interested in Partnering with other businesses
- ✓ Federally certified Service Disabled Veteran Owned Business Enterprise
- ✓ Type of Business Structure
- ✓ Profit/ Non-profit
- ✓ MA Certified Woman Owned business

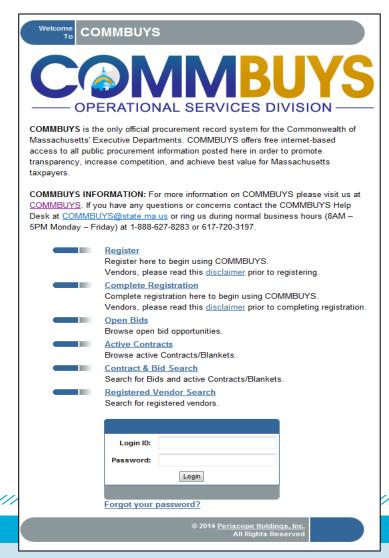




Vendors register themselves in COMMBUYS!

- www.commbuys.com / Click "Register"
- ✓ Free/ 24-7
- ✓ Sequential & step-by-step with business information requests
- ✓ All Vendor Profiles can be edited

Vendors need to be registered in COMMBUYS in order for Departmental contract enablement to be completed.





Vendor Registration Company Information



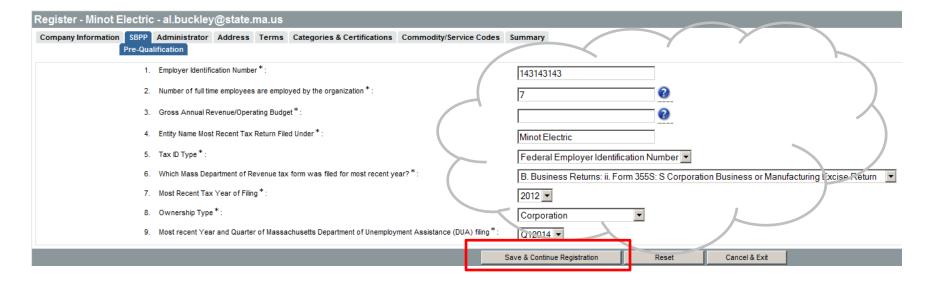
Register - Minot Electric - al.buckle	ey@state.ma.us		
Company Information SBPP Administrator	Address Terms Categories & Certifications Commodity/Service Codes Summary		
Company Name*:	Minot Electric	Vendor Legal Name*:	Minot Electric
Business Description:		-	
Mailing Address Line 1*:			
Address Line 2:			
Address Line 3:			
Address Line 4:			
Country*:	US - United States of America ▼		
City*:		State/Province*	
ZIP*:		County:	
Company Phone*:		Company FAX:	
Company Email*:	al.buckley@state.ma.us	Tax ID #*	Show
Is Tax ID # an Employer Identification Number (EIN) © EIN © SSN	or a Social Security Number (SSN)?		
State of Incorporation:		Year of Incorporation:	0
Preferred Delivery Method:	Email 💌		
Would you like to be registered as an emergency s Note: Emergency suppliers must be available 24 ○ Yes O No		_	
Emergency Phone:		• R	eview ALL information
Emergency Contact:		fo	or accuracy.
Emergency Info Comment:		10	r accuracy.

- Complete all the (*) asterisked fields and drop boxes.



Vendor Registration SBPP





- Complete all the (*) asterisked fields and drop boxes
- Click "Save & Continue Registration"



Vendor Registration Terms



Register - Minot Electric - al.buckley@state.ma.us								
Con	npany Information	SBPP	Administrator	Address	Terms	Categories & Certifications	Commodity/Service Code	s Summary

- COMMBUYS does not use the "Terms" category
- Click "Continue Registration" to continue





Categ	ory: General Acknowledgement							
	cription: I have reviewed and agree with COMMBUYS Agreement and Terms of Use for Sellers	Category URL: https://www.datamigration						
Please	Please select exactly one category value							
Select								
V	Yes							
Notes:								
		_						
<u> </u>		▼						
Categ	ory: DUNS Number							
Please	select at most one category value							
Select								
V	This is my DUNS number							
Notes:	Notes:							
1431	43143	A						
		<u></u>						





	Category: Environmentally Preferred Products or Services (EPP)					
	same	cription: Does your company sell environmentally preferrred products or services (EPP)? EPPs are products and services that have purpose. They may include, but not be limited to, items that contain recycled materials, minimize waste, conserve energy and/or bry URL: http://www.mass.gov/epp				
Î	Please s	select at most one category value				
I	Select					
	V	No				
		Yes				
	Notes:					
		△				
	Catego	ory: MBE Certified				
		cription: Are you currently certified by the Massachusetts Supplier Diversity Office (SDO) as a Minority Business Enterprise (MBE)? esses. The database is available for search at the following link Category URL: http://www.mass.qov/sdo				
╬	1	iol Ceriffled				
	- (Certified				
		Jer uneu				
L						





Cate	Category: Are you interested in partnering as a Prime/Sub contractor?						
De	Description: Prime / Sub Partnering						
Pleas	se select at most one category value						
Sele	ct						
	No No						
V	Yes						
Notes							
11	are a Prime Vendor on contract seeking business to business relationships with vendors to						
Cate	egory: SDVOBE Certified						
	escription: Are you currently certified by the U.S. Department of Veterans Affairs as a Service Disabled Veteran Owned Small Busines s://www.vip.vetbiz.qov/						
	Not Certified						
	SDVOBE Certified						





Categ	Category: SDO certified					
	Not Certified					
	SDO Certified					
Categ	ory: Business Structure					
Des	scription: Business Structure					
Please	select exactly one category value					
Select						
	Sole Proprietorship					
	Partnership					
	LLP					
V	Corporation					
	LLC					
	Business Trust					
	Other business type					
Notes:	Notes:					
	A.					





Category: Business Type						
Please	Please select at most one category value					
Selec	Select Se					
	Business Enterprise (for profit)					
	Non-Profit Organization					
Notes:						
Category: WBE						
	Not Certified					
	WBE Certified					

 Click "Save & Continue Registration" to continue



Vendor Registration Commodity/ Service Codes



Register - Minot Electric - al.buckley@state.ma.us						
Company Information S	SBPP Administrator	Address Terms	Categories & Certifications	Commodity/Service Codes	Summary	
Search						
U N S P S C Segment-Fami	ily		•			
U N S P S C Class	•					
U N S P S C Keyword						
Search using	ALL of the criter	ia 🔻				
	Search					
1 Use the Search Engine if	f you are familiar with the	e . If not use the Brows	e below.			
UNSPSCCode B	N S P S C Code Browse					



How does it work?



V E N D O R

XX Segment

The logical aggregation of families for analytical purposes

XX Family

A commonly recognized group of inter-related commodity categories

XX Class

A group of commodities sharing common characteristics

XX Commodity

A group of substitutable products or services

XX Business Function

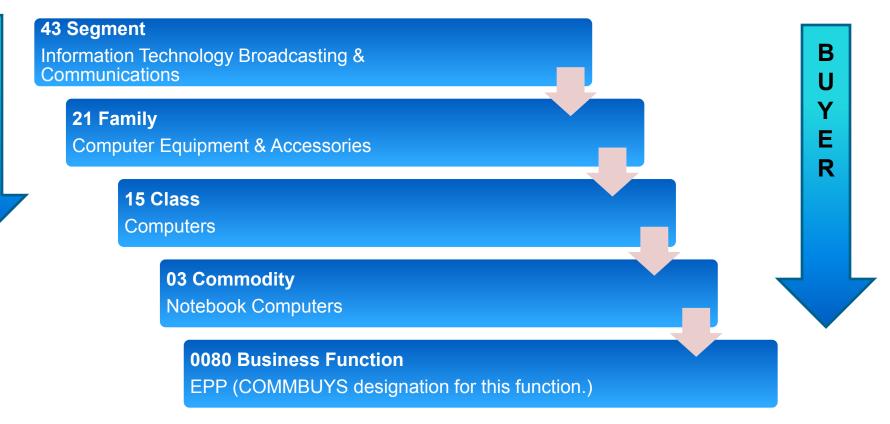
The function performed by an organization in support of the commodity



How does it work?









How to use the Commodity Codes **SD**

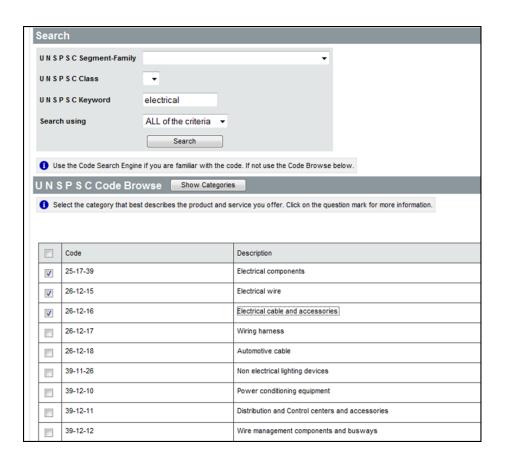






Commodity Codes Search Vendor/ Keyword Search





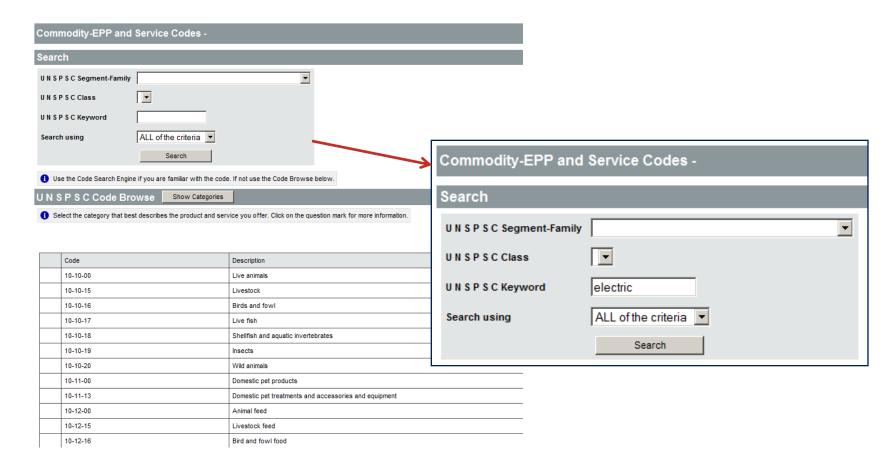
UNSPSC Keyword Search

- In the "UNSPSC Keyword" box type the word of the commodity or service you are seeking
- In the Search using drop down box choose "ALL of the criteria"
- Click Search
- Click the corresponding boxes of the items you are choosing
- Click "Save & Exit"



Commodity Code Search Example







Commodity Code Search Example



Commodity-EPP and Service Codes - Pet Food, Inc.					
earch					
U N S P S C Segment-Family	▼				
U N S P S C Class					
U N S P S C Keyword electric					
<u></u>					
Search using ALL of the criteria					
Search					
Use the Code Search Engine if you are familiar with the code. If no	at use the Code Browse below				
U N S P S C Code Browse Show Categories					
Select the category that best describes the product and service y	ou offer. Click on the question mark for more information.				
	1-25 of 43				
	1 <u>2</u>				
Code	Description				
25-12-15	Locomotives and electric trolleys				
25-17-39	Electrical components				
25-17-50	Electric vehicle charging systems				
26-10-11	Electric alternating current AC motors				
26-10-12	Electric direct current DC motors				
26-10-13	Non electric motors				
26-12-15	Electrical wire				



Commodity Code Search Example



Commodity-EPP and	d Service Codes - Pet Food, Inc.
Search	
U N S P S C Segment-Family	
U N S P S C Class	
U N S P S C Keyword	chair
Search using	ALL of the criteria
	Search
1 Use the Code Search Engi	ine if you are familiar with the code. If not use the Code Browse below.
UNSPSCCode Br	rowse Show Categories
Select the category that be	est describes the product and service you offer. Click on the question mark for more information.
	No records were found based on your search criteria. Please refine your search and try again.
	Cancel & Exit



Commodity Code Search Example



Commodity-EPP and Service Codes - Pet Food, Inc.						
Search						
U N S P S C Segment-Family						
UNSPSC Class						
U N S P S C Keyword seating						
Search using ALL of the criteria						
Search						
1 Use the Code Search Engine if you are familiar with the code. If not use the Code Browse below.						
U N S P S C Code Browse Show Categories						
Select the category that best describes the product and service you offer. Click on the question mark for more information.						
Code Description						
25-17-46 Vehicle seating systems						
42-19-21 Clinical seating and stools and related products						
56-11-21 Seating						
56-11-23 Auditorium or stadium or special use seating parts and acces						
Cancel & Exit						



Commodity Code Search Evampla

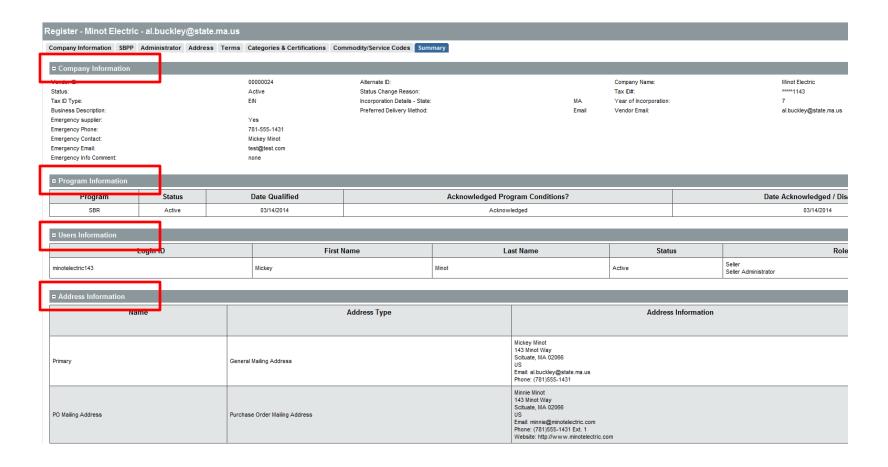


S C Keyword	furniture		Example
h using	ALL of the criteria		
	Search		
na tha Cada Saarah Eas	gine if you are familiar with the code. If	est upo the Code Province helevy	
		ot use the code browse below.	
PSC Code B	rowse Show Categories		
elect the category that t	pest describes the product and service	you offer. Click on the question mark for more i	information.
			1-25 of 37
Code	Desc	ntion	12
42-12-17		nary clinical furniture	
42-12-17		clinical furniture	
42-15-17		sy furniture	
48-10-20		urant furniture	
49-12-16		ng furniture	
56-10-00		nmodation furniture	
56-10-15	Furni		
56-10-16	Outdo	or furniture	
56-10-17	Office	furniture	
56-10-18	Baby	and toddler furniture and accessories	
56-10-19	Gene	al furniture parts and accessories	
56-11-00	Comm	ercial and industrial furniture	
56-11-15	Work	tations and office packages	
56-11-16	Panel	systems	
56-11-17	Case	ood and non modular systems	
56-11-18	Frees	anding furniture	
56-11-19	Indus	rial furniture	
56-11-20	Comp	iter support furniture	
56-11-21	Seati	9	
56-11-22	Deski	g systems	
56-11-23	Audit	rium or stadium or special use seating parts an	d acces
56-12-00	Class	oom and instructional and institutional furniture	and
56-12-10	Libra	/ furnishings	
56-12-11	Art c	ssroom furnishings	
56-12-12	First	id room furnishings	



Vendor Registration Summary







Vendor Registration Summary



□ Commodity-EPPs and Services Information				
Code	Description			
25-17-39	Electrical components			
26-12-15	Electrical wire			
26-12-16	Electrical cable and accessories			
26-12-17	Wiring harness			
Payment Terms: N/A Freight Terms: N/A Shipping Method: N/A Shipping Terms: N/A Categories & Certifications Category: General Acknowledgement				
Description: I have reviewed and agree with COMMBUYS Agreement and Terms of Use for Sellers Category URL: https://www.datamigration				
Yes				
□ Category: DUNS Number				
This is my DUNS number				



Vendor Registration Registration Complete



Thank you for registering with COMMBUYS Training. Registration confirmation will be emailed to you. For questions or comments please contact COMMBUYS at 617-720-3197. Copyright © 2014 **Vendor Registration: Minot Electric** Administrator System <ckennedy@periscopeholdings.com> Sent: Fri 3/14/2014 9:38 AM Dear Mr. Mickey Minot, Thank you for registering with COMMBUYS Training. Your account has been activated. Below you will find your login ID and password. Login ID: minotelectric143 Password: minot 143 Vendor #: 00000024 - Minot Electric Please log in to the COMMBUYS Training application. If you have any questions concerning your account, please contact us at 617-720-3197. Thank you, COMMBUYS Use this link to log on to COMMBUYS Training: https://www.training.commbuys.com/bso/login.sdo





Top 5 FAQ

1. I was registered in Comm-PASS, will my user name and password from Comm-PASS work or do I need to register again in COMMBUYS?

Answer: All vendors must re-register in COMMBUYS.





Top 5 FAQ

2. When registering in COMMBUYS should I use my Social Security Number or my company's Tax ID?

Answer: Please use your company's Tax ID.





Top 5 FAQ

3. Within registration, I cannot select Woman Business Owned (WBE), Minority Business Owned (MBO), or Service Disabled Veteran Owned Business. Why not?

Answer: You cannot self-register for these designations. These certifications will be verified and selected for you by the Supplier Diversity Office once you have completed registration.





Top 5 FAQ

4. Are there job aids or videos to guide me through COMMBUYS registration and system functionality?

Answer: Videos and Job Aids can be found here:

http://www.mass.gov/anf/budget-taxes-and-procurement/procurement-info-and-res/conduct-a-procurement/commbuys/training-and-registration-for-sellers.html





Top 5 FAQ

5. I am stuck on selecting UNSPSC codes. What should I do?

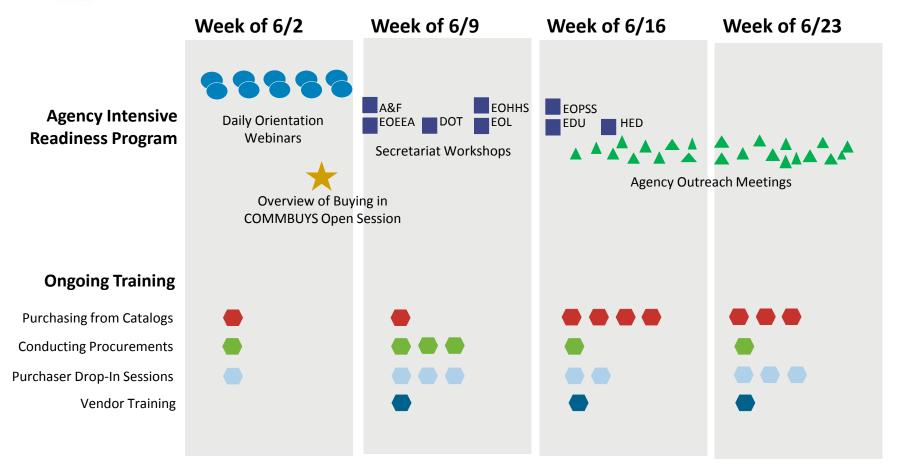
Answer: Use the UNSPSC Keyword field to search for your company's commodity codes. For example: if your company sells computers, type "computer" in the UNSPSC Keyword field, scroll down, and select all appropriate codes.

For a detailed overview of the COMMBUYS Market Center Commodity Code system we suggest reviewing the video: COMMBUYS: Commodity Code 101 in the You Tube OSD library



Review of Readiness Program







Vendor Readiness **Agency Toolkit**



We have prepared a toolkit for agencies to use. The toolkit is designed to help agencies communicate to their Departmental vendors about COMMBUYS readiness and support contract enablement.

Toolkit Components

- ✓ Sample letter to vendors about registration
- ✓ Instructions for Departmental contract enablement
 - Converting a migrated contract to a Master Blanket PO in COMMBUYS
 - Creating a Master Blanket PO in COMMBUYS (for contracts not migrated from COMM-Pass)
- ✓ Vendor catalog set-up instructions and catalog template

Outreach team members dedicated to your agency will work with you to evaluate your contracts and the catalog model best suited to each contract.



Next Steps



Think through the following:

- Plan your outreach to Departmental vendors to them to get them to register in COMMBUYS
 - ✓ Tailor and distribute the vendor registration letter in the Toolkit
 - ✓ Connect vendors to available resources (http://www.mass.gov/anf/budget-taxes-and-procurement/procurement-info-and-res/conduct-a-procurement/commbuys/training-and-registration-for-sellers.html)
- Plan who should attend your Secretariat workshop and what priority topics you would like to discuss
- What contracts to bring to your Secretariat workshop to work through the transition to COMMBUYS (you'll have more information about this after Webinars 3 and 4)
- What assistance your Organization Administrator might need with ongoing set-up of approval paths and user roles

Beginning June 5, OSD will send out weekly reminders to our list of vendors, encouraging them to register in COMMBUYS and providing links to the COMMBUYS home page and available webcasts and job aids explaining the registration process.



Questions





We're here to help!

Questions? You can reach the COMMBUYS Help Desk by phone (1-888-627-8283) and by email (commbuys@state.ma.us).

More Information? Visit www.mass.gov/osd/commbuys for training information, webcasts, job aids and other resources.